

Webinar and BtoB online meetings  
**MAIN ROAD PROJECTS  
IN NORWAY**

**Online**

Thursday, November 26th 2020

Learn about the main projects in Norway within road infrastructures  
And meet the main Norwegian contractors online

► **You are...**

- A specialist within conception, construction and maintenance of road infrastructures

► **You want...**

- To learn more about the National Transport Plan in Norway with a focus on roads sector
- To discover the main projects within road infrastructures
- To meet Norwegian contractors



Project Rogfast : Longest underwater tunnel in the world (crédit : Norconsult)

In cooperation with :

## A sector driven by the dynamism of the Norwegian economy

### ► An increase of road transport, more modern, more economical and more environmental friendly

- A National Transport Plan (2018-2029) with a budget of over 100 Billions EUR.
- A budget of 57 Billions EUR in road infrastructures.
- Proposal to allocate 80,1 Billions NOK allocated to Transport in 2020 (36,3 Billions to roads)
- Constant increase of new car registrations in Norway. Almost 3 mill. private cars.
- Almost 100.000 kms of road in Norway

### ► A boom of electrical cars in Norway

- More than 260.000 electrical cars in Norway (9% of total cars market in Norway).
- Goal/Aim to reduce transport time on the highway E39 (1100 km) between Stavanger and Trondheim.

### ► Innovation, profitability, safety and environment

- Rogfast, first floatable tunnel in the world, 26,7 km. Budget 16,7, Billions NOK.
- New road technologies, smart roads.
- Good working conditions, improvement of conditions Health-Security-Environnement.
- Road projects less expensive and more « green ».

## MEET THE TWO MAIN NORWEGIAN CONTRACTORS

### Statens Vegvesen

The Norwegian Public Roads Administration is an administrative organisation, established in 1864, that works for a safe, environmentally friendly and efficient transport network that meets the society needs in terms of transport and promotes regional development. This administration depends on the Ministry of Transport. Approx. 7000 employees. Budget : 29,8 Mds NOK (2019) Turnover : 60,3 Mds NOK (2019)

### Nye Veier

Organisation created by the Norwegian government in 2016 in order to establish a simple and efficient organisation specialised in the construction sector. Their mission is to plan, build, drive and maintain roads' safety. Nye Veier has opened 52 km of 4 secure lanes in 2019. **Nye Veier plan to build roads in the next 20 years for a budget of almost 150 Billion NOK (=15 Mds EUR).** Nye Veier will build 18 sections of roads in four development zones. Approx. 200 employees.

## DISCOVER MAIN PROJECTS WITHIN ROAD INFRASTRUCTURES IN NORWAY

### Roads infrastructures

**Statens Vegvesen :** (projets présentés à confirmer par SVV)

E16	Rv.4
E18	Fv. 44
E39	Fv. 863

### Nye Veier :

**E39 Sud-Ouest**, Kristiansand-Ålgård, 200 km, 4 lanes  
**E18 Sud-Est**, Porsgrunn-Grimstad, 4 lanes  
**E16**, Kløfta-Kongsvinger, 60 km  
**E6** Hamar-Otta, 4 lanes to secure the traffic  
**E6 Trøndelag**, Ulsberg-Åsen, 106 km, 4 lanes



E 18 / Tvedestrand-Arendal (crédit : Nye Veier)

# PROGRAM

THIS PROGRAM CAN BE MODIFIED / PRESENTATIONS HELD IN ENGLISH.

Thursday November 26th 2020

**9.00 :** **Welcome by Elodie Morin-Rager** (Head of Transports & Public Works Department, Business France)  
and **Ludovic Caubet** (Managing director, French-Norwegian Chamber of Commerce)

**9.05 :** **The French know-how (10-15')**

- French Federation of the roads, **(name tbc)**
- French association of Tunnels and Underground space (AFTES), **Michel Deffrayet**, Président **(tbc)**

**9.20 :** **Statens Vegvesen (40-50')**

- **Bente Johnsen Aase**, Director Contracts and Markets, Development Division
- **Jan Egil Eilertsen**, Chief engineer

*Presentation of their main projects and procurement procedures. Relations with suppliers*

*Culture of Health-Security-Environment in Norway, contracts execution, tenders and competition*

**10.10 – 10.20 :** **Session Q&A (10')**

**10.20 :** **Nye Veier (40-50')**

- **Bjørn Børseth**, Director Contracts and procurement
- **Christian Altmann**, Communication director

*Presentation of their main projects and procurement procedures. Relations with suppliers*

*Road safety, socio-economical rentability and external environment*

**11.10 – 11.20 :** **Session Q&A (10')**

**11.10 :** **Brækhus Advokatfirma (40-50')**

- **Christian Bendiksen**, Lawyer and partner

*How to submit a tender to a Norwegian public company: Dos & Dents / cultural approach*

- **Lars Henrik W. Berg**, Lawyer and partner **(tbc)**

*How to understand standard contracts in the building sector in Norway ?*

**12.00 – 12.10 :** **Session Q&A (10')**

**12.10 :** **End of the webinar**

**13.30 – 16.30 :** **BtoB meetings** with Statens Vegvesen, Nye Veier, Brækhus and Team France Export

Meetings of 30 minutes to be confirmed by the Norwegian companies

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**Practical information** : online with the platform ZOOM / TEAMS (tbc)

**Timing** : Start of the online webinar at 9.00 am (connection from 8.55 am)

Start of BtoB meetings from **1.30 pm**

**Confirm your registration** by filling in  
your registration form [here](#) or on our website [www.ccf.fr](http://www.ccf.fr).

**For any additional/further information please contact :**

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Last day of registration : **Friday, November 13th 2020**